

# Consortium Couperin (Consortium universitaire de publications numériques)

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# Summary

- Couperin : history, organization, aims
- Negotiations : facts, statistics, models
- Big deal : difficulties



# The consortium

- Created in 1999 par 4 Universities' Documentation Services, sustained by Strasbourg University's rector
- Today 210 members
- First european consortium in comparison with the members' and negotiations' numbers
- Has become a special interest group, negotiation and partner of reference near the editors
- Partners : members, professional representatives, french research organizations other than universities
- Is sustained by action of his members (voluntary basis)

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# Members

- Not consortium of libraries, but of academic and research institutions
- 210 at present : for the most public higher education institutions (162, of which 132 under supervision of the National Education Ministry ), 13 private higher education institutions, 26 research institutes, 5 health institutions
- More and more requests for admission
- Revised criteria for admission : public or private institutions in charge of public academic and/or research missions ; commitment of the members not to use resources for business ; only the institutional population (students, teachers , researchers) of the members does have access to the resources (but they may access when they are in foreign countries)



# Aims

- Improve coordination between academic and research institutions for negotiating contracts with publishers and for accessing to electronic publications
- Analyse uses of electronic resources by the various researchers communities in order to control better development and costs
- Implement an archiving policy for perennial access to the electronic resources purchased by the members
- Work for a better involvement of academic institutions in open archives
- Improve the use of electronic resources with open protocols (Shibboleth) and the electronic resources management with ERMs
- Strengthen coordination with the other consortia in Europe & in the world participating to their activities



# Organization

- Since July 2006, Board of directors [Conseil d'administration] with university rectors representatives, Elected Executive Board [Bureau professionnel - librarians]
- Présidente Geneviève Gourdet (formerly rector of the University of Nice Sophia Antipolis, 1999-2004)
- Conseil d'administration : 15 members (rectors of university, directors of great establishments and schools of engineers,
- Bureau professionnel : 10 members
- 2 departments :
  - Négociations documentaires (Pricing and purchasing department)
  - Etudes et prospective (Studies and prospective department)





couperin.org

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CONSORTIUM

NÉGOCIATIONS

ÉTUDES ET PROSPECTIVES

Accueil ~

couperin.org

Consortium Universitaire de Périodiques Numériques

Le consortium français Couperin est une expérience réussie de mutualisation regroupant différentes structures (178 membres : 94 universités, 50 écoles supérieures, 21 organismes de recherche et 13 autres organismes).

[Lire](#)

## Accès direct

- [Informations générales](#)
- [Accès à toutes les négociations](#)
- [La veille : études et prospectives](#)

## LE CONSORTIUM

## BONNE ANNÉE !

La présidente et le bureau professionnel de Couperin Geneviève Gourdet (Présidente du consortium Couperin, Université de Nice Sophia Antipolis), [...]

[Lire](#)

Marlène Delhaye | 3 janvier 2005

## NOUVELLE RUBRIQUE : RELATIONS INTERNATIONALES

Suite à la participation de Couperin (François Cavalier et Nathalie Marcerou-Ramel) à la réunion européenne de l'Icolc à Barcelone, nous avons [...]

[Lire](#)

Michel Roland | 10 novembre 2004

## INTERVENTIONS DE L'AG DU 18/10/04 : LES DOCUMENTS SONT EN LIGNE

Ici sont rassemblés les supports utilisés par les intervenants lors de l'Assemblée générale...

## NÉGOCIATIONS

## SCIENCEDIRECT

Fournisseur : Elsevier...  
Statut : 2005 : négocié

[Lire](#)

Nathalie Marcerou-Ramel | 12 janvier 2005

## OVID E-BOOKS

Fournisseur : Ovid...  
Statut : 2005 : en cours

[Lire](#)

Nathalie Marcerou-Ramel | 12 janvier 2005

## BIOMED CENTRAL

Fournisseur : Biomed...  
Statut : 2005 : non négocié

[Lire](#)

Nathalie Marcerou-Ramel | 5 janvier 2005

## SPRINGERLINK

Fournisseur : Springer...  
Statut : 2005 : négocié

## ÉTUDES &amp; PROSPECTIVES

## NOUVEAUX ENCARTS APE

Les nouveaux encarts pour APE (Accès aux Périodiques Electroniques), développé par Archimed pour Couperin et l'Abes sont déchargeables ici. [...]

[Lire](#)

Michel Roland | 11 janvier 2005

## OUTIL DE GESTION DES RESSOURCES ÉLECTRONIQUES : APPEL À MUTUALISATION

Le département Etudes et prospective lance un appel à mutualisation pour un outil d'administration et de gestion (interne) des ressources en [...]

[Lire](#)

Marlène Delhaye | 28 octobre 2004

## JOURNÉE D'ÉTUDES "INDEXATION DES RESSOURCES PÉDAGOGIQUES" LE 16 NOVEMBRE À LYON

L'Ensib organise une journée d'études : "L'indexation des ressources pédagogiques"

# Research & Prospective Department

Manager : Jérôme Kalfon

- Archiving policy for Science Direct & Springer in partnership with ABES (Higher Education Bibliographic Agency)
- Use studies : Couperin will be member of COUNTER
- ERM specifications (especially for the management of purchasing groups & statistics)
- Open archives :
  - Two year protocol signed in July 2006 by representatives of universities, «grandes écoles » & research institutions for developing a common platform leaning on the CNRS repository HAL and compatible with the other institutional repositories
  - A working group (40 persons), a website, a national seminar on May 21





# Pricing & Purchasing department

- 47 librarians negotiators, organized in 7 sectors (« pôles ») : « Grands comptes » (new), e-books, Literature & Human sciences, Science & Technology, Life & Health sciences, Business, Law & Politics
- At the end of 2006, 134 negotiations (98 contracts, 36 in discussion)
- Most of the members contract for 3 to 10 resources
- 5 publishers = 50 contracts or more with members = 50 % of the expenses
- More and more contracts by purchasing groups leaded by one institution – groupements de commande- (only one invoice from the publisher, the members pay their contribution to the leader)
- During 2007 :
  - negotiations for the ScienceDirect contract renewal in 2008...
  - A licence model (inspired from JISC) in progress
  - work in progress to better define our resources development policy (priorities, needs of researchers by sector, paper subscriptions preservation, electronic archives policy)
  - debate on criteria for charging members of the purchasing groups (historical paper subscriptions amount ? users to be served ? use statistics ? other ?)

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# Negotiations conducted during 2005 for 2006

« Pôle »	Negotiations 2006 ended on 31/12/2005	Negotiations 2006 not yet ended on 31/12/2005	Total	Negotiations not renewed for 2006
E-Books	7	8	<b>15</b>	0
Literature	26	17	<b>43</b>	15
Business	8	6	<b>14</b>	9
Law	8	6	<b>14</b>	0
Sciences	31	17	<b>48</b>	13
Life sciences	11	10	<b>21</b>	4
Total	<b>91</b>	<b>64</b>	<b>155</b>	<b>41</b>

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# Coordination of the department

- Regular meetings between persons in charge of the sectors and the department
- Formation to purchasing techniques
- General scope of the negotiations, procedures, grids of negotiations, licences standard in preparation
- The negotiators evaluate and/or ask experts to evaluate the electronic resources, a web where the evaluations are published
- No resource is negotiated without request express of several members



# The purchasing modes

- The consortium negotiates the general conditions of purchase with the editors, the price for each member depends also on the number of contracting institutions
- Two modes :
  - Each member orders individually near the editor, directly or via his supplier
  - Grouping of orders carried by an institution member of the consortium or the national agency ABES : a single invoice for the editor (and consequently a better price), a re-distribution of the costs by Couperin, based on internal criteria, possible grants by governmental offices

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# Purchasing economic models

- Prices based on sales historical turnover (paper) :
  - Paper + access to the electronic catalog
  - E-only (paper historical turnover converted in financial enveloppe)
  - Mixed
    - VAT acts as a brake to go toward e-only
- Prices based on institutions sizes (Tiering) or FTE
- Editors are preparing new models... Elsevier will be able to propose some in 2008 ?, multiple criteria (country, size, FTE, use level, domain, impact factor, statistics of use, amount of publications of the institutions...)

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# Contents

- Journals databases :
  - Full catalog (big deal), but
    - ✓ Moving collections
    - ✓ acquisition of new titles is sometimes compulsory
  - Thematic lists
  - Titles on demand, rare and expensive
- Cross access
  - Institutions members of the agreement get access to all journals bought by at least one of them



# « big deals »

- Couperin negotiated for his members :
  - Elsevier : ScienceDirect (123 institutions) = 24 M € with partners (research organizations CNRS, INSERM, INRA)
  - Springer : Link (62)
  - Wiley : InterScience (48)
- Disadvantages or difficulties :
  - Expensive (but most interesting if we want to have unique offer for all members, after trying without success to have a reduced list)
  - Link to paper (obsolete)
  - No choice, libraries have no more possibilities to select when acquiring
  - Standardization of the offer to the detriment of the small editors
  - Moving collection (titles change editor, ...)
  - Problems due to the characteristics of the organization of French research (in a same institut or laboratory, we have searchers who depends on universities and others depending on research organisations : the difficulty is to be sure not to pay twice)

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# « big deals » : Future ?

- Agreement for ScienceDirect must be renewed for 2008
- Ask to Elsevier to other model
  - Free from paper
  - More freedom for choice ( only half catalog is used in each institution, ... but not the same half !)
  - Contain price caps (budgets increases less quickly than prices !)
- Elsevier not yet ready : a renewal on the same basis for two years ?
  - Allowing to prepare the future, going towards e-only
  - Couperin must do an inquiry : are all the members ready to renew ?
- Budgets are very heavy for some libraries (costs of historical collections plus EAL fees)
  - Couperin have to do studies comparing charges to FTE, use and budgets
- A test for the others ?

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